



(Established under Section 6 of the Public Procurement Act, 2015)

## EXECUTIVE SUMMARY OF BID EVALUATION REPORT

[Issued in terms of section 7(1)(i) of the Public Procurement Act, 2015]

*Tel: +26461 431 3200 Fax: +26461 431 3253 P.O. Box.2133 Windhoek, FGI House, Post Street Mall. email [procurement@nsa.org.na](mailto:procurement@nsa.org.na)*

## EXECUTIVE SUMMARY OF BID EVALUATION REPORT

1. Bid Evaluation for Provision of for supply of Kaspersky three (3) years license renewal contract
2. Reference number: Ref: G/RFQ/NSA-7/2026/27
3. Scope of Contract: **supply of Kaspersky three (3) years license renewal**
4. Procurement method used: **Request for sealed**
5. Date of Invitation of Bids: **28 September 2026**
6. Closing date for submission of bids: **09 October 2026**
7. Date and place of opening of bids: **09 October 2026, NSA Head Office, Windhoek.**
8. Number of bids received by the closing date: **14 bids**
9. Responsiveness of bids: **6 bids responsive, 8 bids none responsive**

| No | Bidder's Name                        | Pricing at Bid opening                                               | Pricing after margin | Responsive or not responsive (Yes/ No) | Reasons why the bid is not responsive                                                                                                                                         |
|----|--------------------------------------|----------------------------------------------------------------------|----------------------|----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1  | Ekondjitho Technology                | Year 1 N\$157,570.13<br>Year 2 N\$171,580.00<br>Year 3 N\$178,319.00 | N/A                  | No                                     | Bidder is disqualified as they only submitted two (2) reference instead of the required three (3).                                                                            |
| 2  | Oak Investment                       | Year 1 N\$109,250.00<br>Year 2 N\$119,312.50<br>Year 3 N\$132,250.00 | N/A                  | Yes                                    | None                                                                                                                                                                          |
| 3  | Waltons Namibia                      | Year 1 N\$334,158.00<br>Year 2 N\$334,158.00<br>Year 3 N\$350,815.00 | N/A                  | No                                     | Bidder failed to submit a valid authorized letter from Kaspersky and only submitted two (2) reference letters instead of the required three (3).                              |
| 4  | Business Connexion Namibia (Pty) Ltd | Year 1 N\$129,501.50<br>Year 2 N\$100,952.75<br>Year 3 N\$102,194.75 | N/A                  | Yes                                    | None                                                                                                                                                                          |
| 5  | Green Enterprises                    | Year 1 N\$109,296.00<br>Year 2 N\$113,668.80<br>Year 3 N\$118,041.75 | N/A                  | Yes                                    | Bidder failed to submit a valid authorized reseller letter from Kaspersky.                                                                                                    |
| 6  | B Cloud Technologies cc              | Year 1 N\$196,090.58<br>Year 2 N\$102,991.13<br>Year 3 N\$103,991.63 | N/A                  | Yes                                    | None                                                                                                                                                                          |
| 7  | Netcor IT (Pty) Ltd                  | Year 1 N\$121,003.00<br>Year 2 N\$104,046.25<br>Year 3 N\$104,046.25 | N/A                  | Yes                                    | None                                                                                                                                                                          |
| 8  | Complete Enterprises Solution (CES)  | Year 1 N\$97,175.00<br>Year 2 N\$99,475.00<br>Year 3 N\$101,775.00   | N/A                  | Yes                                    | None                                                                                                                                                                          |
| 9  | Performance Development Centre       | Year 1 N\$146,895.00<br>Year 2 N\$181,172.50<br>Year 3 N\$248,522.50 | N/A                  | No                                     | Bidder failed to submit a valid authorized reseller letter from Kaspersky.                                                                                                    |
| 10 | Altus ICT                            | Year 1 N\$226,722.50<br>Year 2 N\$240,858.88<br>Year 3 N\$256,300.50 | N/A                  | No                                     | Bidder failed to submit a valid authorized reseller letter from Kaspersky.                                                                                                    |
| 11 | Twinrain IT Solutions (TRS)          | Year 1 N\$121,123.75<br>Year 2 N\$110,155.63<br>Year 3 N\$115,822.25 | N/A                  | No                                     | Bidder only submitted one (1) reference letter of similar work done instead of the three (3) required.                                                                        |
| 12 | Koppe Trading cc                     | Year 1 N\$126,385.00<br>Year 2 N\$86,135.00<br>Year 3 N\$86,135.00   | N/A                  | No                                     | Bidder failed to submit a valid authorized reseller letter from Kaspersky and only submitted one (1) reference letter of similar work done instead of the three (3) required. |
| 13 | Shine Technologies                   | Year 1 N\$201,934.22<br>Year 2 N\$117,141.88<br>Year 3 N\$128,857.50 | N/A                  | Yes                                    | None                                                                                                                                                                          |
| 14 | Eta Information                      | Year 1 N\$232,696.01<br>Year 2 N\$234,536.01<br>Year 3 N\$237,025.76 | N/A                  | No                                     | Bidder failed to submit a valid authorized reseller letter from Kaspersky and only submitted two (2) reference letter of                                                      |

| No | Bidder's Name             | Pricing at Bid opening | Pricing after margin | Responsive or not responsive (Yes/ No) | Reasons why the bid is not responsive                |
|----|---------------------------|------------------------|----------------------|----------------------------------------|------------------------------------------------------|
|    | Technologies & Trading cc |                        |                      |                                        | similar work done instead of the three (3) required. |

10. Price comparison for substantially responsive bids:

| # | Bidder's Name                        | Price at bid opening (Price before margin)                                                                                                                            | Bid price after Correction | Price after Adjustments | Price after Margin of Preference (if applicable) | Rank |
|---|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|-------------------------|--------------------------------------------------|------|
| 1 | Oak Investment                       | Year 1 N\$109,250.00<br>Year 2 N\$119,312.50<br>Year 3 N\$132,250.00<br><b>Total Amount: 372,312.50</b>                                                               | No correction was made.    | No adjustment was made. | N/A                                              | 3    |
| 2 | Business Connexion Namibia (Pty) Ltd | Year 1 N\$129,501.50<br>Year 2 N\$100,952.75<br>Year 3 N\$102,194.75<br><b>Total Amount: 332,649.00</b><br><b>Alternative Offer (once off commitment): 250,605.13</b> | No correction was made.    | No adjustment was made. | N/A                                              | 1    |
| 3 | B Cloud Technologies cc              | Year 1 N\$196,090.58<br>Year 2 N\$102,991.13<br>Year 3 N\$103,991.63<br><b>Total Amount: 403,073.34</b>                                                               | No correction was made.    | No adjustment was made. | N/A                                              | 5    |
| 4 | Netcor IT (Pty) Ltd                  | Year 1 N\$121,003.00<br>Year 2 N\$104,046.25<br>Year 3 N\$104,046.25<br><b>Total Amount: 329,095.50</b>                                                               | No correction was made.    | No adjustment was made. | N/A                                              | 2    |
| 5 | Complete Enterprises Solution (CES)  | Year 1 N\$97,175.00<br>Year 2 N\$99,475.00<br>Year 3 N\$101,775.00<br><b>Total Amount: 373,290.00</b>                                                                 | No correction was made.    | No adjustment was made. | N/A                                              | 4    |
| 6 | Shine Technologies                   | Year 1 N\$201,934.22<br>Year 2 N\$117,141.88<br>Year 3 N\$128,857.50<br><b>Total Amount: 447,933.60</b>                                                               | No correction was made.    | No adjustment was made. | N/A                                              | 6    |

MW L Ak P.L

1. Best Evaluated Bid: Business Connexion Namibia (Pty) Ltd

MW LC AK



**MINUTES OF THE BID EVALUATION COMMITTEE MEETING: SUPPLY OF KASPERSKY THREE (3) YEAR  
LICENSE RENEWAL CONTRACT**

**DATE: 20 OCTOBER 2026**

**TIME: 09:00 – 12:30**

**VENUE: Third Floor Boardroom**

---

**MEMBERS PRESENT**

|                         |             |
|-------------------------|-------------|
| Mr. Michael Nakale      | Chairperson |
| Peggy Merero            | (Secretary) |
| Abel Kalunduka          |             |
| Leon Matota             |             |
| Paulina Kornelius (PMU) |             |

**ABSENT WITH APOLOGIES**

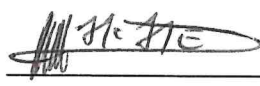
None

P.K MN LL AK

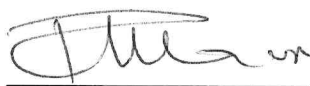
|            | <b>BID EVALUATION FOR SUPPLY OF KASPERSKY THREE (3) YEAR LICENSE RENEWAL CONTRACT</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | <b>RESPONSIBLE PERSON &amp; ACTION</b> |
|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|
| <b>1</b>   | <b>CONSTITUTION OF THE MEETING</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                        |
| <b>1.1</b> | <b>Confirmation of Quorum</b><br>Due notice was given, and a quorum was established.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Chairperson                            |
| <b>1.2</b> | <b>The Secretary to the BEC</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Ms.P. Meroro                           |
| <b>1.3</b> | <b>Declaration of Interest</b><br>All members declared that they had no conflict of interest.<br><br>However; it was noted that the owener of B Cloud is a temporary employee that was contracted by NSA during census.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | All                                    |
| <b>4.1</b> | <b>Evaluation of mandatory document and bid Forms</b><br><br>All bidders have complied with the requirements set in this category and all proceeded to technical evaluation. The committee was also informed that the requirement of exclusive preference will not be considered for this procurement process as the procurement is not eligible to apply this requirement.<br><br><b>Technical evaluation</b><br><br><b>The following bidders complied with the requirement of technical evaluation:</b><br>Shine Technologies CC<br>Netcor Information Technology PTY (LTD)<br>Complete Enterprise Solution (CES)<br>Business Connexion Namibia (PTY) LTD<br>B- Cloud Technologies CC<br>Oak Investment CC<br><br><b>The following bidders failed to comply with the requirement of technical evaluation:</b><br>Ekondjitho Information Technologies cc<br>Waltons Namibia<br>Green Enterprises<br>Performance Development Centre<br>Altus ICT<br>Twinrain IT Solutions<br>Koppe Trading CC<br>ETA Information Technologies & Trading cc<br><br><b>Financial Evaluation:</b><br><br>During the financial evaluation, the Committee noted that Business Connexion Namibia (Pty) Ltd had submitted an alternative offer of <b>N\$250,605.13</b> as a once-off payment for the three (3)-year period. This offer could result in savings of <b>N\$78,490.37</b> compared to the lowest responsive bidder, Netcor Info Technologies PTY (LTD), whose offer amounted to <b>N\$329,095.50</b> for the same period. |                                        |

|          |                                                                                                                                                                                                                                  |  |
|----------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
|          | The Committee through the IT and DM department verimented funds for the Kaspersky license renewal and recommended Business Connexion Namibia (Pty) Ltd at a once-off cost of <b>N\$250,605.13</b> for the three (3)-year period. |  |
| <b>7</b> | <b>CLOSING REMARKS</b><br>The Secretary, with the assistance of the Procurement Management Unit (PMU), will compile the evaluation report and circulate it to the Committee members as soon as possible.                         |  |

#### BID EVALUATION COMMITTEE MEMBERS

 28/10/2026

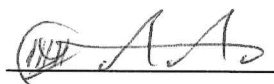
**Michael Nakale (Chairperson)**



**Peggy Merero (Secretary)**

 28/10/2026

**Abel Kalunduka**

 28/10/26

**Leon Matota**

\_\_\_\_\_  
**Ms. Paulina Kornelius (PMU)**