Namibia Statistics Agency

(Established under Section 6 of the Public Procurement Act, 2015)

EXECUTIVE SUMMARY OF BID EVALUATION REPORT

[Issued in terms of section 7(1)(i) of the Public Procurement Act, 2015]

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EXECUTIVE SUMMARY OF BID EVALUATION REPORT

1. **Bid Evaluation for Provision of for supply of Kaspersky three (3) years license renewal contract**
2. **Reference number: Ref: G/RFQ/NSA-7/2026/27**
3. Scope of Contract: **supply of Kaspersky three (3) years license renewal**
4. Procurement method used: **Request for sealed**
5. Date of Invitation of Bids: **28 September 2026**
6. Closing date for submission of bids**: 09 October 2026**
7. Date and place of opening of bids: **09 October 2026, NSA Head Office, Windhoek.**
8. Number of bids received by the closing date: **14 bids**
9. Responsiveness of bids: **6 bids responsive, 8 bids none responsive**

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No	Bidder's Name	Pricing at Bid opening	Pricing after margin	Responsive or not responsive (Yes/ No)	Reasons why the bid is not responsive
1	Ekondjitho Technology	Year 1 N$157,570.13 Year 2 N$171,580.00 Year 3 N$178,319.00	N/A	No	Bidder is disqualified as they only submitted two (2) reference instead of the required three (3).
2	Oak Investment	Year 1 N$109,250.00 Year 2 N$119,312.50 Year 3 N$132,250.00	N/A	Yes	None
3	Waltons Namibia	Year 1 N$334,158.00 Year 2 N$334,158.00 Year 3 N$350,815.00	N/A	No	Bidder failed to submit a valid authorized letter from Kaspersky and only submitted two (2) reference letters instead of the re quired three (3).
4	Business Connexion Namibia (Pty) Ltd	Year 1 N$129,501.50 Year 2 N$100,952.75 Year 3 N$102,194.75	N/A	Yes	None
5	Green Enterprises	Year 1 N$109,296.00 Year 2 N$113,668.80 Year 3 N$118,041.75	N/A	Yes	Bidder failed to submit a valid authorized reseller letter from Kaspersky.
6	B Cloud Technologies cc	Year 1 N$196,090.58 Year 2 N$102,991.13 Year 3 N$103,991.63	N/A	Yes	None
7	Netcor IT (Pty) Ltd	Year 1 N$121,003.00 Year 2 N$104,046.25 Year 3 N$104,046.25	N/A	Yes	None
8	Complete Enterprises Solution (CES)	Year 1 N$97,175.00 Year 2 N$99,475.00 Year 3 N$101,775.00	N/A	Yes	None
9	Performance Development Centre	Year 1 N$146,895.00 Year 2 N$181,172.50 Year 3 N$248,522.50	N/A	No	Bidder failed to submit a valid authorized reseller letter from Kaspersky.
10	Altus ICT	Year 1 N$226,722.50 Year 2 N$240,858.88 Year 3 N$256,300.50	N/A	No	Bidder failed to submit a valid authorized reseller letter from Kaspersky.
11	Twinrain IT Solutions (TRS)	Year 1 N$121,123.75 Year 2 N$110,155.63 Year 3 N$115,822.25	N/A	No	Bidder only submitted one (1) reference letter of similar work done instead of the three (3) required.
12	Koppe Trading cc	Year 1 N$126,385.00 Year 2 N$86,135.00 Year 3 N$86,135.00	N/A	No	Bidder failed to submit a valid authorized reseller letter from Kaspersky and only submitted one (1) reference letter of similar work done instead of the three (3) required.
13	Shine Technologies	Year 1 N$201,934.22 Year 2 N$117,141.88 Year 3 N$128,857.50	N/A	Yes	None
14	Eta Information	Year 1 N$232,696.01 Year 2 N$234,536.01 Year 3 N$237,025.76	N/A	No	Bidder failed to submit a valid authorized reseller letter from Kaspersky and only submitted two (2) reference letter of

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No	Bidder's Name	Pricing at Bid opening	Pricing after margin	Responsive or not responsive (Yes/ No)	Reasons why the bid is not responsive
	Technologies & Trading cc				similar work done instead of the three (3) required.

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10. Price comparison for substantially responsive bids:

#	Bidder's Name	Price at bid opening (Price before margin)	Bid price after Correction	Price after Adjustments	Price after Margin of Preference (if applicable)	Rank
1	Oak Investment	Year 1 N$109,250.00 Year 2 N$119,312.50 Year 3 N$132,250.00 **Total Amount: 372,312.50**	No correction was made.	No adjustment was made.	N/A	3
2	Business Connexion Namibia (Pty) Ltd	Year 1 N$129,501.50 Year 2 N$100,952.75 Year 3 N$102,194.75 **Total Amount: 332,649.00** **Alternative Offer (once off commitment): 250,605.13**	No correction was made.	No adjustment was made.	N/A	1
3	B Cloud Technologies cc	Year 1 N$196,090.58 Year 2 N$102,991.13 Year 3 N$103,991.63 **Total Amount: 403,073.34**	No correction was made.	No adjustment was made.	N/A	5
4	Netcor IT (Pty) Ltd	Year 1 N$121,003.00 Year 2 N$104,046.25 Year 3 N$104,046.25 **Total Amount: 329,095.50**	No correction was made.	No adjustment was made.	N/A	2
5	Complete Enterprises Solution (CES)	Year 1 N$97,175.00 Year 2 N$99,475.00 Year 3 N$101,775.00 **Total Amount: 373,290.00**	No correction was made.	No adjustment was made.	N/A	4
6	Shine Technologies	Year 1 N$201,934.22 Year 2 N$117,141.88 Year 3 N$128,857.50 **Total Amount: 447,933.60**	No correction was made.	No adjustment was made.	N/A	6

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1. **Best Evaluated Bid:** Business Connexion Namibia (Pty) Ltd

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Namibia Statistics Agency

MINUTES OF THE BID EVALUATION COMMITTEE MEETING: SUPPLY OF KASPERSKY THREE (3) YEAR LICENSE RENEWAL CONTRACT
DATE: 20 OCTOBER 2026
TIME: 09:00 – 12:30
VENUE: Third Floor Boardroom

MEMBERS PRESENT

Mr. Michael Nakale	Chairperson
Peggy Merero	(Secretary)
Abel Kalunduka	
Leon Matota	
Paulina Kornelius (PMU)	

ABSENT WITH APOLOGIES

None

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	BID EVALUATION FOR SUPPLY OF KASPERSKY THREE (3) YEAR LICENSE RENEWAL CONTRACT	RESPONSIBLE PERSON & ACTION
1	**CONSTITUTION OF THE MEETING**	
1.1	**Confirmation of Quorum** Due notice was given, and a quorum was established.	Chairperson
1.2	**The Secretary to the BEC**	Ms.P. Meroro
1.3	**Declaration of Interest** All members declared that they had no conflict of interest. However; it was noted that the owener of B Cloud is a temporary employee that was contracted by NSA during census.	All
4.1	**Evaluation of mandatory document and bid Forms** All bidders have complied with the requirements set in this category and all proceeded to technical evaluation. The committee was also informed that the requirement of exclusive preference will not be considered for this procurement process as the procurement is not eligible to apply this requirement. **Technical evaluation** **The following bidders complied with the requirement of technical evaluation:** Shine Technologies CC Netcor Information Technology PTY (LTD) Complete Enterprise Solution (CES) Business Connexion Namibia (PTY) LTD B- Cloud Technologies CC Oak Investment CC **The following bidders failed to comply with the requirement of technical evaluation:** Ekondjitho Information Technologies cc Waltons Namibia Green Enterprises Performance Development Centre Altus ICT Twinrain IT Solutions Koppe Trading CC ETA Information Technologies & Trading cc **Financial Evaluation:** During the financial evaluation, the Committee noted that Business Connexion Namibia (Pty) Ltd had submitted an alternative offer of **N$250,605.13** as a once-off payment for the three (3)-year period. This offer could result in savings of **N$78,490.37** compared to the lowest responsive bidder, Netcor Info Technologies PTY (LTD), whose offer amounted to **N$329,095.50** for the same period.	

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	The Committee through the IT and DM department verimented funds for the Kaspersky license renewal and recommended Business Connexion Namibia (Pty) Ltd at a once-off cost of **N$250,605.13** for the three (3)-year period.	
7	**CLOSING REMARKS** The Secretary, with the assistance of the Procurement Management Unit (PMU), will compile the evaluation report and circulate it to the Committee members as soon as possible.	

BID EVALUATION COMMITTEE MEMBERS

28/10/2026

Michael Nakale (Chairperson)

Peggy Merero (Secretary)

28/10/2026

Abel Kalunduka

28/10/26

Leon Matota

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Ms. Paulina Kornelius (PMU)