

Request for Proposal for the Provision of Consultancy Services

Request for Proposal: Consultancy Services for a Recruitment Agency to Facilitate the Recruitment Process for the Position of Deputy Statistician-General

Procurement Reference No: CS/RP/NSA – 02/2025	
Bidder's Name:	
Physical Address:	
Tel/Cell No:	
Contact Person:	
E-mail:	<u></u>
Bid total amount-vat inclusive:	

Issued Date: 15 December 2025

Closing Date: 16 January 2026

Tel: +26461 431 3200 Fax: +26461 431 3253 P.O. Box.2133 Windhoek, Mutual Platz Building, 6958, Post Street Mall

Request for Proposal

LETTER OF INVITATION

15 December 2025

Dear Sir,

Subject: Request for Proposal: Consultancy Services for a Recruitment Agency to Facilitate the Recruitment Process for the Position of Deputy Statistician-General

- 1. You are hereby invited to submit technical and financial proposals for consultancy services required under Request for Proposal: Consultancy Services for a Recruitment Agency to Facilitate the Recruitment Process for the Executive Position of Deputy Statistician-General for the Namibia Statistics Agency which could form the basis for future negotiations and ultimately, a contract between you and the Namibia Statistics Agency.
- 2. The purpose of this assignment is to:
 - (a) Compile the list of all applicant CVs received.
 - (b) Facilitate final shortlisted meeting.
 - (c) Full interview panel support including preparation of interview packs.
 - (d) Conduct comprehensive background and reference checks.
 - (e) Facilitate the Psychometric test process.
 - (f) Prepare interview report and the recommendation for signing off by the board chairperson.
 - (g) Consultant shall present clear outline or workplan on how the assignment will be carried out.
- 3. The following documents are enclosed to enable you to submit your proposal:
 - (a) the Terms of Reference (TOR) [Annexure 1];
 - (b) supplementary information for consultants, including a suggested format of curriculum vitae [Annexure 2]; and
 - (c) a sample format of the Service Contract under which the service will be performed [Annexure 3]
- 4. Any request for clarification should be forwarded in writing to the *Namibia Statistics Agency* @+264 61 431 3200 or *procurement@nsa.org.na*. Request for clarifications should be received 14 days prior to the deadline set for submission of proposals.

5. The Government of the Republic of Namibia requires that bidders/suppliers/contractors participating in the procurement in Namibia observe the highest standard of ethics during the procurement process and execution of contracts.

Consultants are advised to consult the website of the Procurement Policy Office: www.mof.gov.na/procurement-policy-unit to acquaint themselves with the legislations related to public procurement in the Republic of Namibia.

6. Eligibility/Mandatory documents

- (a) A consultant that is under a declaration of ineligibility by the Government of Namibia in accordance with applicable laws at the date of the deadline for bid submission and thereafter shall be disqualified.
- (b) Proposals from consultants appearing on the ineligibility lists of African Development Bank, Asian Development Bank, European Bank for Reconstruction and Development, Inter-American Development Bank Group and World Bank Group shall be rejected.
- (c) Consultants should submit a statement on past and present declaration of ineligibility, if any, by any local/international agency or any termination of contract for unsuccessful completion of assignment, giving adequate details to enable a fair assessment.
- (d) Have a valid certified copy of the company Registration Certificate
- (e) Have an original or certified copy of a valid good Standing Tax Certificate (NAMRA)
- (f) Have an original valid good Standing Social Security Certificate
- (g) Have an original or certified copy good standing certificate from BIPA
- (h) Certified copies of all qualifications
- (i) Certified copy of 3 references letters from previous client on similar assignment (typed on official letterhead signed by the management)
- (i) Certified copy of a Namibian identification for shareholders or individual consultant
- (k) Project consultant's curriculum vitae
- (l) Consultant profile

The consultant Should comply to the following.

- Five (5) Years' experience performed in similar assignment with three projects completed
- The lead consultant should possess a master's degree (NQF Level 9) in Human Resources, Psychology or Business Administration/Management

7. Submission of Proposals

The proposals from the shortlisted consultants shall be submitted in two separate envelopes, namely Technical and Financial proposal, and should follow the form given in annexure 2 - "Supplementary Information for Consultants". The proposals must be deposited into the bid box on or before: 16 January 2026, at 11:00 AM Namibia Statistics Agency, Mutual Platz Building, 6958, Post Street Mall, Ground Floor at Reception area.

Proposals should **not** be forwarded by electronic mail.

8. Deciding Award of Contract

Qualification and experience of the consultants shall be considered as the paramount requirement. The proposals will be evaluated on the basis of a maximum of 70 marks for Technical Proposals and 30 marks for Financial proposals. Proposals from consultants should score at least 50 marks for the Technical Proposals to be retained for further consideration.

Only those consultants scoring a total of 70 marks on the overall assessment shall be considered for the assignment. Negotiations will start with the Consultant scoring the highest marks and if negotiation is not successful, negotiation will start with the next best ranked Consultant and so on until an agreement is reached. Should you be contacted for negotiations, you must be prepared to furnish the detailed cost break-down and other clarifications to the proposals submitted by you, as may be required to adjudge the reasonableness of your price proposals.

9. Rights a Public Entity

- (a) Please note that the NSA is not bound to select any of the consultants submitting proposals.
- (b) Please note that the cost of preparing a proposal and of negotiating a contract including visits to Namibia, if any, is not reimbursable as a direct cost of the assignment.

10. Duration of Assignment

It is estimated that the minimum duration of the assignment shall be for a period of 10 working days. You should base your financial proposal on these figures, giving an indication of man-months considered necessary by you to undertake the assignment. The extent to be spent in Namibia and that in office outside Namibia should be clearly indicated. The rate proposed in your submission will be applied in case the duration of the assignment is to be extended.

11. Validity of Proposal

You are requested to hold your proposal valid for 30 days from the deadline for submission of proposals during which period you will maintain without changing your proposed price. The Namibia Statistics Agency will make its best efforts to finalize the agreement within this period.

12. Commencement date of Assignment

Assuming that the contract can be satisfactorily concluded within 10 working day, you will be expected to take up/commence with the assignment in 10 working days' time.

13. Tax Liability

Please note that the remuneration which you receive from this contract will be subject to normal tax liability in Namibia; but the *Namibia Statistics Agency* shall pay directly or reimburse the taxes, duties, fees, levies and their impositions in Namibia related to:

- (a) payments to the Consultant in connection with carrying out this assignment.
- (b) equipment, materials and supplies brought into Namibia for the purpose of carrying out the assignment, provided they are subsequently withdrawn; (This clause shall apply only to foreign Consultants). And **N/A**
- (c) property brought in for your personal use provided the property is subsequently withdrawn. (This clause shall apply only to foreign Consultants). N/A

14. Insurance

The Consultant shall meet the cost of any insurance and/or medical examination or treatment required by him/her in the course of performing the services.

15. The *Namibia Statistics Agency* would like to thank you for considering this invitation for submission of proposals.

Yours faithfully,

Secretary to the Procurement Committee

Enclosures:

Annexure 1: Terms of Reference.

Annexure 2: Supplementary Information to Consultant.

Annexure 3: Draft contract under which service will be performed.

Annexure – 1

TERMS OF REFERENCE

Part 1. Background

The Board of Directors are planning to recruit for the position of Deputy Statistician-General. The PMU department is requested to procure the services of a recruitment agency to facilitate the recruitment process of this Executive position of the Deputy Statistician-General.

NSA seeks to engage a dynamic and highly skilled Human Capital Consultancy for Executive Recruitments of the Deputy Statistician-General position.

Part 2. The Services

The purpose of this assignment is to:

- (a) Compile the list of all applicant CV's received.
- (b) Facilitate final shortlisting meeting.
- (c) Full interview panel support including preparation of interview packs.
- (d) Conduct comprehensive background and reference checks.
- (e) Facilitate the Psychometric test process.
- (f) Prepare interview report and the recommendation for sign off by the Board chairperson.

The Consultant shall present a clear outline or workplan on how the assignment will be carried.

The Consultant should comply to the following:

- Five (5) years' experience performed in similar assignment with three projects completed.
- The lead consultant should possess a Master's degree (NQF Level 9) in Human Resources, Psychology or Business Administration/Management.
- A valid company registration certificate.
- A valid original or certified copy of Tax Good standing Certificate.
- A valid original or certified copy of Social security Good standing certificate.
- A valid certified copy of the Affirmative Action Compliance Certificate.
- Submit three (3) proof or testimonials from previous clients on similar assignment (typed on official letterhead signed by the management).

Part 3. Facilities to be provided by the NSA

Venue for the interviews
Refreshments
Interview documentation

Access NSA online system under supervision by NSA staff member.

Part 4. Contract duration and fees

- (a) **Duration of initial contract** 10 working days.
- **(b)** Payment Upon completion of the assignment.

Part 5. Deliverables

- (a) Compile the list of all applicant CV's received.
- (b) Facilitate final shortlisting meeting.
- (c) Full interview panel support including preparation of interview packs.
- (d) Conduct comprehensive background and reference checks.
- (e) Facilitate the Psychometric test process.
- (f) Prepare interview report and the recommendation for sign off by the Board chairperson.

6. Evaluation Mandatory requirements.

#	Mandatory requirements	YES	NO
1	A valid company registration certificate		
2	A valid original or certified copy of social security Good Standing Certificate.		
3	A valid original or certified copy of Tax Good standing Certificate.		
4	A valid certified copy of the Affirmative Action Compliance Certificate.		
5	Submit three (3) proof or testimonials from previous clients on similarimilar assignment		
	(typed on official letterhead signed by the management).		
6	Certified copy of a Namibian identification for shareholders or individual consultant		

Only bidders who meet all the **mandatory requirements** will be assessed based on the **technical evaluation criteria**. A **minimum score of 70%** is required to qualify for **financial evaluation**.

Evaluation Area	Criteria Description	Weight	Score	Weighted
		70%	(0-70)	Score
Academic	The lead consultant should possess a master's	15		
Qualifications	degree (NQF Level 9) in Human Resources,			
	Psychology or Business			
	Administration/Management			
Relevant Work	Five (5) years' experience performed in similar	15%		
Experience	assignments with three projects completed.			
	IF only three (3) years' experience performed in similar assignments with three projects completed	10%		
Work Plan and Timelines	Duration of initial contract – 10 working days	10%		
Lead Consultant	CVs received.	15%		-

CV			
Deliverables Quality	 Compile the list of all applicant CVs received Facilitate final shortlisting meeting. Full interview panel support including preparation of interview packs. Conduct comprehensive background and reference checks. Facilitate the Psychometric test process. Prepare interview report and the recommendation for signing off by the Board chairperson 	15%	
TOTAL		70%	

Technical Evaluation (Minimum 70% Required for Financial Evaluation).

Note: Only bidders scoring **65% or above** will proceed to the financial evaluation stage.

NB: Only consultants scoring 65% or more will be considered for the financial evaluation

1. FINANCIAL EVALUATION

Financial Proposals

- The financial proposals should be given in the form of a summary of the Contract estimate (Form F-4)
- The financial proposal must be submitted in a separate envelope with 30% scoring.

Consultant proposal offer will be evaluated and shall be awarded based on the lowest substantially responsive in terms of section 55(1) of the Public Procurement Act, 2015 (Act No.15 of 2015)

In accordance with section 35 (9) of the Public Procurement Act,2015 (Act No. 15 of 2015, NSA may enter into negotiations with the successful consultant.

SUPPLEMENTARY INFORMATION FOR CONSULTANTS

Proposals

- 1. Proposals should include the following information:
 - (a) Technical Proposals
 - (i) Curriculum Vitae of Consultant (Form F-2).
 - (ii) An outline of recent experience on assignments/ projects of similar nature executed during the last five years (Form F-3).
 - (iii) Any comments or suggestions of the Consultant on the Terms of Reference (TOR).
 - (iv) A description of the manner in which the Consultant would plan to execute the work.
 - (v) The Consultant's comments, if any, on the data, services and facilities to be provided by the Public body indicated in the Terms of Reference (TOR).
 - (b) Financial Proposals
- 2. The financial proposals should be given in the form of summary of Contract estimate (Form F- 4)
- 3. The proposals shall be submitted in one original and two copies to be submitted.

Contract Negotiations

- 1. The aim of the negotiations is to reach an agreement on all points with the Consultant and initial a draft contract by the conclusion of negotiations. Negotiations commence with a discussion of Consultant's proposal, the proposed work plan, and any suggestions you may have made to improve the Terms of Reference. Agreement will then be reached on the final Terms of Reference and the bar chart, which will indicate periods in [weeks/months] and reporting schedule.
- 2. Once these matters have been agreed, financial negotiations will take place and will begin with a discussion of your proposed payment schedule.

Review of reports

1. A review committee of three members will review all reports and suggest any modifications/changes considered necessary within 15 days of receipt.

BID SUBMISSION FORM

From:		_ To:	
	Services for a Recru	-	st for Proposal: Consultancy ilitate the Recruitment Process for al
	herevent for the <i>Namibia Statis</i>		and Financial Proposals for selection
		for (and, if the award the highest level of ethica	is made to me/us, in executing) the l conduct.
Yours faithf	fully		
Signature:		_	
Full name:		_	
Address:			

FORMAT OF CURRICULUM VITAE (CV) FOR CONSULTANT

Name of Consultant:
Profession:
Date of Birth:
Nationality:
Membership in Professional bodies:
Key Qualifications:
[Give an outline of experience and training most pertinent to tasks on assignment. Describe degree of responsibility held on relevant previous assignments and give dates and locations. Use about half a page.]
Education:
[Summarize college/university and other specialized education, giving names of institutions dates attended, and degrees obtained. Use about one quarter of a page.]
Employment Record:
[Starting with present position, list in reverse order every employment held. List all positions held since graduation, giving dates, names of employing organizations, titles of positions held and locations of assignments. For experience in last ten years, also give types of activities performed and employers references, where appropriate. Use about two pages.]
Languages:
[For each language indicate proficiency: excellent, good, fair, or poor; in speaking, reading, and writing]
Certification:
I, the undersigned, certify that to the best of my knowledge and belief, these data correctly describe me, my qualifications, and experience.
Date: Day/Month/Year
[Signature of Consultant]
Full name of Consultant:

ASSIGNMENTS OF SIMILAR NATURE SUCCESSFULLY COMPLETED DURING LAST 5 YEARS

1. Outline of recent experience on assignments of similar nature:

Sl.No	Name of assignment	Name of Project	Owner or Sponsoring agency	Cost of Project	Date of Commencement	Date of Completion	Was assignment satisfactorily completed

Note: Please attach certificates from the employer by way of documentary proof. (Issued by the Officer of rank not below that of Divisional Manager or equivalent.)

Cost Estimate of Services¹

Remuneration:					
Consultant Name	Monthly Rate (in currency)		king Month	s	Total Cost (in currency)
		Sub-T	Total (Remu	neration) _	
Out-of-Pocket Expenses	² :				
(a) Per Diem ³ :	Room charge	Subsistence	Total	Days	
(b) Air fare					
(c) Lump Sum Mi	scellaneous Expens	ses ⁴ :			
		Sub-T	Total (Out-o	f-Pocket)	
			Continger	ncy Charges	:
			To	otal Estima	te:

¹ Rates shall be used for extension of contract for Lump-sum basis and for Time-based contract at negotiation stage or as otherwise specified ² Reimbursable at cost with supporting documents/receipts unless otherwise specified.

³ Per Diem is fixed per calendar day and need not be supported by receipts.

⁴ To include reporting costs, visa, inoculations, routine medical examination, minor surface transportation and communications expenses, porterage fees, in-and out expenses, airport taxes, and such other travel related expenses as may be necessary.

Annexure 3	
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CONTRACT No).
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CONSULTANCY SERVICE CONTRACT

BETWEEN

Namibia Statistics Agency

AND

[INSERT CONSULTANT NAME]

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THIS SERVICE CONTRACT entered into this [date], between the [insert public entity name] [hereinafter called the "Public Entity"] and [insert consultants name] (hereinafter called the "Consultant").

WITNESS THAT:

WHEREAS the Public Entity has determined the need to procure the services described, implied or referred to in this Contract, subject to the terms and conditions hereinafter set forth;

WHEREAS the Consultant represents and affirms that he/she possesses the requisite experience, qualifications, capability and skill to perform the said services;

NOW THEREFORE the parties hereto have agreed as follows:

ARTICLE I

SCOPE OF SERVICES

1.1 The services to be performed by the Consultant under this Contract (hereinafter called the Services) are those described in the Terms of Reference attached hereto as Annex I to the present Contract. The Terms of Reference shall form an integral part of this Contract.

ARTICLE II

COMMENCEMENT OF SERVICES AND DURATION OF CONTRACT

- 2.1 The Consultant shall commence the Services on *[date]* upon signature of the present Contract, and shall carry out the Services in a manner most suited to the requirements of the Contract and in accordance with the schedules and time limits established under the Terms of Reference (annex I) or indicated by the Public Entity.
- 2.2 The Services shall be for *[insert no of days/months/years]*, beginning on the date of commencement of the Services, and ending not later than *[insert completion date]*.

ARTICLE III

DUTIES OF THE CONSULTANT

3.1 The Consultant shall perform the services with all due care, diligence and efficiency, in accordance with the highest standards of professional competence, organization and responsibility, and in a manner acceptable to the Public Entity

3.2 The Consultant shall:

- (a) regularly report to, and obtain direction and guidance from the Public Entity on all matters arising from or relating to the present Contract;
- (b) promptly comply with such instructions as may be issued from time to time by the Public Entity in connection with the performance of the services.
- 3.3 The Consultant shall perform the services to the satisfaction of the Public Entity in accordance with the Terms of Reference and at such intervals as the Public Entity may require.
- 3.4 The Consultant shall keep and maintain accurate and complete accounts in respect of expenditure incurred under the present Contract in such form and detail as shall be satisfactory to the Public Entity for the purposes of making payment or settlement under the Contract, where applicable.
- 3.5 The Consultant shall meet the cost of any insurance and/or medical examination or treatment required by him/her in the course of performing the services.
- 3.6 The Consultant shall seek and obtain any visas or residence permits that he/she may require to carry out the services and perform his/her obligations under the present Contract. The

Public Entity shall, as necessary, assist the Consultant in obtaining such visas and/or permits.

ARTICLE IV

PAYMENT FOR THE SERVICES

- 4.1 The Public Entity shall pay to the Consultant, in respect of the services, the various amounts specified in Annex II to this Contract (hereinafter referred to as the "Contract Amount").
- 4.2 The Contract Amounts shall be paid to the Consultant in accordance with the modalities specified in Annex II to the present Contract, which forms an integral part hereof.

ARTICLE V

CONFIDENTIALITY AND OWNERSHIP OF DOCUMENTS

- 5.1 All documents, statistics, reports, data and other information provided, created, obtained or made available to the Consultant in connection with or by virtue of the present Contract, shall be treated as confidential by the Consultant, and the Consultant shall not be entitled to use or make copies of them for any purpose that is not related to the present Contract.
- 5.2 The documents, statistics, reports and data under the preceding paragraph shall, upon the completion of Services or termination of this Contract, be promptly returned to the Public Entity.
- 5.3 Any study, report or other material, graphic, software or otherwise, prepared by the Consultant for Public Entity under the Contract shall belong to and remain the property of the Public Entity. The Consultant may retain a copy of such documents and software.

ARTICLE VI

ASSIGNMENT AND SUB-CONTRACTING

6.1 Except with the prior written consent of the Public Entity, the Consultant shall not:

- (a) in whole or in part, assign, transfer or otherwise dispose of, his/her rights or obligations under the present Contract;
- (b) sub-contract, or otherwise transfer responsibility for, the whole or any part of the Services.

ARTICLE VII

LIABILITY OF THE CONSULTANT

- 7.1.1 The Consultant shall abide by, and take all measures necessary to enable him/her comply with all laws and regulations in force in any place where the Services are to be wholly or partially performed.
- 7.2 The Consultant shall be fully liable for the consequences of any error or omission on his/her part or for any damage caused by negligence on his/her part in carrying out the Services or performing his/her obligations under the present Contract.

ARTICLE VIII

FORCE MAJEURE

- 8.1 Neither party to the present Contract shall be responsible for any delay or failure to perform the obligations under the Contract if the delay or failure is attributable to force majeure.
- 8.2 In the event of force majeure which delays performance of the whole or any part of the present Contract for more than sixty (60) days, either party shall have the right, by notice in writing to the other party, to terminate the Contract.
- 8.3 For purposes of this Article, an event of force majeure shall mean an unforeseen and unavoidable event beyond the reasonable control and contemplation of the party invoking the

existence of such event, and which impacts directly on the discharge of the obligation under the Contract.

ARTICLE IX TERMINATION OF CONTRACT

- 9.1 The Public Entity may, upon giving not less than *[insert no. of days]* days' notice in writing to the Consultant, terminate the present Contract for cause if the Consultant has failed to perform the Services or to comply with his/her other obligations under the Contract.
- 9.2 The Public Entity may, at its option, terminate this Contract when it is in the interest of or for the convenience of the Public Entity *to* do so, provided that the Consultant shall in that event be given a notice of not less than *[insert no. of days]* days of such termination.
- 9.3 The Consultant may terminate the present Contract if the Public Entity has, within a period of forty five (45) days after the due date, failed to pay any amount due to him/her in respect of which no dispute has arisen.
- 9.4 The parties hereto may by mutual agreement terminate this Contract.
- 9.5 If the present Contract is terminated under this Article, the Public Entity shall be liable only for payment, in accordance with the payment provisions of the Contract, for the Services actually rendered prior to the effective date of termination, together with such other amounts incidental to the termination as may be reasonable in the circumstances.

ARTICLE X

DISPUTE SETTLEMENT

- 10.1 Any dispute arising out of or in connection with the present Contract shall, unless it is amicably settled, be decided upon by the Accounting Officer of the Public Entity who shall transmit his decision in writing to both parties.
- 10.2 Any dispute between the Parties as to matters arising pursuant to this Contract which cannot

be settled amicably within sixty (60) days after receipt by one Party of the other Party's request for such amicable settlement may be submitted by either Party for arbitration under the applicable law.

ARTICLE XI

MODIFICATION OR AMENDMENT

- 11.1 Except by mutual agreement in writing between the parties, no change, modification or amendment shall be made to the present Contract.
- 11.2 Notwithstanding the preceding paragraph, the Public Entity may at any time order or require changes in the scope of the Services. If such changes add to or reduce the cost of the Services, the Contract Amount shall be adjusted accordingly.

ARTICLE XII

EFFECTIVE DATE

- 12.1 The present Contract shall enter into force on the date of its signature by both parties.
- 12.2 Unless terminated under Article VIII or IX above, the present Contract shall expire upon completion of the Services and the discharge of all obligations arising out of or under the Contract.

ARTICLE XIII

CHANNEL OF COMMUNICATIONS AND NOTICE

- 13.1 For the purposes of the present Contract, the authorized representative of the Public Entity shall be the Accounting Officer of the Public Entity.
- 13.2 Any communication, notification, submission, notice, demand or request under the present Contract shall be deemed to have been duly transmitted if it shall have been delivered by

hand, mail, or facsimile by either party to the other at the appropriate address indicated below, or at such other address as that other party may have indicated:

	FOR THE PUBLI	C ENTIT	Y
	Postal Address	:	
	Physical Address	:	
	Facsimile	:	
	FOR THE CONSU	JLTANT	
	Postal Address	:	
	Physical Address	:	
	Facsimile	:	
			ARTICLE XIV
	(i) Governi	ng Law	
14.1	This Contract shall Laws of the Republ		ned by, and construed in all respects in accordance with, the ibia.
			the parties hereto have caused the present Contract to be mes in two original counterparts in English on the date first
Date:			Date:
	THE PUBLIC ENT		FOR THE CONSULTANT

Annex 1 - Terms of Reference

Annex 2 - Contract Amount and method of payment