



---

NAMIBIA STATISTICS AGENCY

---

**Request for Sealed Quotations  
for Goods**

**Request for Quotation for Procurement of VMware & Veeam License for three years contract**

---

**Procurement Reference No: G/RFQ/NSA – 18/2025**

---

**Bidder's Name:** \_\_\_\_\_

**Physical Address:** \_\_\_\_\_

**Tel/Cell No:** \_\_\_\_\_

**Contact Person** \_\_\_\_\_

**E-mail:** \_\_\_\_\_

**Bid total amount VAT inclusive** \_\_\_\_\_

**Issued Date: 28 August 2025**

**Closing Date: 05 September 2025 @ 11:00**

To be deposited in the bid box located at Namibia Statistics Agency, FGI House, Post Street mall, Ground Floor at Reception area.

Tel: +26461 431 3293 Fax: +26461 431 3253 P.O. Box.2133 Windhoek, FGI House, Post Street Mall

**Letter of Invitation*****Procurement Reference Number: G/RFQ/NSA – 18/2025******28 August 2025***

Dear Bidders

**RE: Request for Quotation for Procurement VMware & Veeam license for three years contract**

The Namibia Statistics Agency invites you to submit your best quote for the items described in detail hereunder.

Any resulting contract shall be subject to the terms and conditions referred to in the document.

Queries, if any, should be addressed to [procurement@nsa.org.na](mailto:procurement@nsa.org.na).

Please prepare and submit your quotation in accordance with the instructions given or inform the undersigned if you will not be submitting a quotation.

Yours faithfully,

MS. R Paulus

*Signature and Name of Secretary to the Procurement Committee*

## SECTION I: INSTRUCTIONS TO BIDDERS

### 1. Rights of Public Entity

The Namibia Statistics Agency reserves the right:

- (a) to split the contract as per the lowest evaluated cost per item, or
- (b) to accept or reject any quotation; and
- (c) to cancel the quotation process and reject all quotations at any time prior to contract award.

### 2. Preparation of Quotations

You are requested to quote for the items mentioned in Section III by completing, signing and returning:

- (a) the Quotation Letter in Section II with its annex for *Bid Securing Declaration*
- (b) the List of Goods and Price Schedule Section III;
- (c) the Specifications and Compliance Sheet in Section V; and
- (d) any other attachment deemed appropriate.

You are advised to carefully read the complete Request for Sealed Quotations document, including the Special Conditions of Contract in Section VII, before preparing your quotation. The standard forms in this document may be retyped for completion but the Bidder is responsible for their accurate reproduction.

### 3. Validity of Quotations

The Quotation validity period shall be 90 days from the date of submission deadline.

### 4. Eligibility Criteria

**To be eligible to participate in this Quotation exercise, you should:**

- (a) The bidder must submit a detailed quotation on its company letterhead, in addition to Section III List of Goods and Price Schedule
- (b) have a valid certified copy of company Registration Certificate.
- (c) have a valid original or certified copy of good Standing Tax Certificate.
- (d) have a valid original or certified copy of good Standing Social Security Certificate.
- (e) have a valid original or certified copy of good Standing BIPA.
- (f) have a valid certified copy of the Affirmative Action Compliance Certificate, proof from the Employment Equity Commissioner that the bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998;
- (g) have a valid original or certified copy of the certificate indicating SME Status
- (h) Submit a valid bid signed Bid-securing Declaration.
- (i) An undertaking on the part of the Bidder that the salaries and wages payable to its personnel in respect of this proposal are compliant to the relevant laws, Remuneration Order, and Award, where applicable and that it will abide to sub-clause 4.6 of the General Conditions of Contract if it is awarded the contract or part thereof; and;
- (j) All the mandatory documents in terms of section 50(2) of the Public Procurement Act, 2015 (Act No 15 of 2015) as amended, should be valid at the closing date of the bid or after.
- (k) The principal business should be in line with the nature of the service required.
- (l) Complete all spaces provided and initial each page of the standard bidding.

m) Submit one original and two copies of the bidding document.

N) Provide x2 reference letters for similar work on the letterhead of the service provider

**NB: Only a valid certified copy of an original document as certified by the Namibian Police or commissioner of oath will be accepted.**

## 5. Bid Security/Bid Securing Declaration

Bidders are required *subscribe to a Bid Securing Declaration* for this procurement process.

## 6. Delivery

Delivery shall be **15 days** after acceptance/issue of the Purchase Order. Deviation in the delivery period *shall be considered if such deviation is reasonable*.

6.1. The following tests and inspections will be conducted on the goods at delivery:

## 7. Sealing and Marking of Quotations

Quotations should be sealed in a single envelope, clearly marked with the Procurement Reference Number, addressed to the Public Entity with the Bidder's name and contact information at the back of the envelope.

## 8. Submission of Quotations

Quotations should be deposited in the Quotation/Bid Box located at **Namibia Statistics Agency, Mutual Platz Building 6958, Post Street Mall, Ground Floor at Reception area**, <sup>1</sup>, not later than **05 September 2025, 11h00**. Quotations by post or hand delivered should reach **Namibia Statistics Agency** by the same date and time at the latest. Late quotations will be rejected.

Quotations received by e-mail will not be considered.

## 9. Opening of Quotations

Quotations will be opened internally by the Public Entity immediately after the closing time referred to in instruction 8 above. A record of the Quotation Opening stating the name of the bidders, the amount quoted, the presence or absence of a Bid Security/Bid Securing Declaration, will be posted on the website of the Public Entity and available to any bidder on request within three working days of the Opening.

## 10. Evaluation of Quotations

The Public Entity shall have the right to request for clarifications in writing during evaluation. Substantially responsive offers shall be compared on the basis of price or ownership cost, subject to Margin of Preference where applicable, to determine the lowest evaluated quotation.

## 11. Technical Compliance

Bidders shall submit along with their quotation's documents, catalogues and any other literature to substantiate compliance with the required specifications and to qualify deviations if any with respect to Public Entity's requirements.

The Specifications, Performance Requirements and Compliance Sheet details the minimum specifications of the goods/items to be supplied. The specifications have to be met but no credit will be given for exceeding the specifications.

---

<sup>1</sup> Insert number of fax machine secured for quotations not to be disclosed before the set date and time.

## 12. Prices and Currency of Payment

Prices shall be fixed in Namibian Dollars. Namibia Statistics Agency will not allow for prices to be adjustable to changes in rates of exchange of currency or price variation.

## 13. Margin of Preference

13.1. The applicable margins of preference and their application methodology are as follows:

***Not applicable***

13.2. Bidders applying for the Margin of Preference shall submit, **upon request**, evidence of:

***Not applicable***

## 14. Award of Contract

The Bidder having submitted the lowest evaluated responsive quotation and qualified to supply the goods/items and related services shall be selected for award of contract. Award of contract shall be by issue of a Purchase Order/Letter of Acceptance in accordance with terms and conditions contained in Section VI: Contract Agreement and General Conditions of Contract.

## 15. Performance Security

Not Applicable

## 16. Notification of Award and Debriefing

The NSA shall, after the award of the contract, promptly inform all unsuccessful bidders in writing of the name and address of the successful bidder and the contract amount and post a notice of award on its website within seven (7) days. Furthermore, the Public Entity shall attend to all requests for debriefing made in writing within seven (7) days of the unsuccessful bidders being informed of the award.

**SECTION II: QUOTATION LETTER***(to be completed by Bidders)*

*[Complete this form with all the requested details and submit it as the first page of your quotation with the Price list and documents requested above. A signature and authorisation on this form will confirm that the terms and conditions of the RFQ prevail over any attachments. **If your quotation is not authorised, it will be rejected.**]*

Quotation addressed to:	Namibia Statistics Agency
Procurement Reference Number:	<b>G/RFQ/NSA – 18/2025</b>
Subject matter of Procurement:	Request for Quotation for Procurement of VMware & Veeam License for three years contract

We offer to supply the items listed in the attached List of Goods and Price Schedule as per the defined specifications, *except for the qualified deviations [Bidder may delete this phrase in case of no deviation]* and, in accordance with the terms and conditions stated in your Request for Quotations referenced above.

We confirm that we are eligible to participate in this Quotation exercise and meet the eligibility criteria specified in Section 1: Instruction to Bidders.

We undertake to abide by ethical conduct during the procurement process and the execution of any resulting contract.

We have read and understood the content of the *Bid Securing Declaration* (BSD) attached hereto and subscribe fully to the terms and conditions contained therein. We further understand that this subscription could lead to *[forfeiture of the security amount / disqualification on the grounds mentioned in the BD]*.

The validity period of the Quotation is \_\_\_\_\_ days *[insert number of days]* from the date of the bid submission deadline.

We confirm that the prices quoted in the List of Goods and Price Schedule are fixed and firm and will not be subject to revision or variation, if we are awarded the contract **prior to the expiry** date of the quotation validity.

The delivery period offered from the date of issue of Purchaser Order/ Letter of Acceptance is as shown in the List of Goods items and Price Schedule.

**Quotation Authorised by:**

Name of Bidder		Company's Address and seal	
Contact Person			
Name of Person Authorising the Quotation:		Position:	Signature:
Date		Phone No./Fax	

**BID SECURING DECLARATION**  
**(Section 45 of Act)**  
**(Regulation 37(1)(b) and 37(5))**

**Date:** .....

**Procurement Ref No.:** .....

**To:** Namibia Statistics Agency.

I/We\* understand that in terms of section 45 of the Act a public entity must include in the bidding document the requirement for a declaration as an alternative form of bid security.

I/We\* accept that under section 45 of the Act, I/we\* may be suspended or disqualified in the event of

- (a) a modification or withdrawal of a bid after the deadline for submission of bids during the period of validity;
- (b) refusal by a bidder to accept a correction of an error appearing on the face of a bid;
- (c) failure to sign a procurement contract in accordance with the terms and conditions set forth in the bidding document, should I/We\* be successful bidder; or
- (d) failure to provide security for the performance of the procurement contract if required to do so by the bidding document.

I/We\* understand this bid securing declaration ceases to be valid if I am/We are\* not the successful Bidder

Signed: .....  
*[insert signature of person whose name and capacity are shown]*

Capacity of:  
*[indicate legal capacity of person(s) signing the Bid Securing Declaration]*

Name: .....  
*[insert complete name of person signing the Bid Securing Declaration]*

Duly authorized to sign the bid for and on behalf of: *[insert complete name of Bidder]*

Dated on \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_  
*[insert date of signing]*

Corporate Seal (where appropriate)

**Republic Of Namibia**

<b>Ministry of Labour, Industrial Relations and Employment Creation</b>
---

**Witten undertaking in terms of section 138 of the Labour Act, 2015 and section 50(2)(D) of the  
Public Procurement Act, 2015**

**1. EMPLOYERS DETAILS**

Company Trade

Name:.....

Registration Number

:.....

Vat Number:

.....

Industry/Sector:

.....

Place of

Business:.....

Physical

Address:.....

Tell

No.:.....

Fax

No.:.....

Email

Address:.....

Postal

Address:.....

Full name of Owner/Accounting

Officer:.....

Email

Address:.....

## 2. PROCUREMENT DETAILS

Procurement Reference

No.:.....

Procurement Description:

.....

Anticipated Contract Duration:

.....

Location where work will be done, good/services will be delivered:.....

## 3. UNDERTAKING

I ..... *[insert full name]*, owner/representative

of .....*[insert full name of company]*

hereby undertake in writing that my company will at all relevant times comply fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.

I am fully aware that failure to abide by such shall lead to the action as stipulated in section 138 of the Labour Act, 2007, which includes but is not limited to the cancellation of the contract/licence/grant/permit or concession.

**Signature:** .....

**Date:** .....

**Seal:**.....

*Please take note:*

1. *A labour inspector may conduct unannounced inspections to assess the level of compliance*
2. *This undertaking must be displayed at the workplace where it will be readily accessible and visible by the employees rendering service(s) in relations to the goods and services being procured under this contract.*

9

## Section VII. Special Conditions of Contract10

### SECTION IV: SPECIFICATIONS AND PERFORMANCE REQUIREMENTS

The agency would like to acquire IT equipment as specified in section V. The qualified bidders should bid for 100% of the requirements listed below. Should items supplied not match the description in section V, delivery will be rejected and can result in the contract for supply being terminated.

#### Evaluation Criteria

No	Section A: Mandatory documents	Confirm with Y/N	
1	The bidder must submit a detailed quotation on its company letterhead, in addition to Section III List of Goods and Price Schedule.		
2	have a valid company Registration Certificate		
3	have a valid original or certified copy of BIPA good standing Certificate		
4	have a valid original or certified copy of Tax Good Standing Certificate		
5	have a valid original or certified copy of Social Security good Standing Certificate		
6	have a valid certified copy of the Affirmative Action Compliance Certificate, proof from the Employment Equity Commissioner that the bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998;		
7	have a certified copy of certificate indicating SME Status;		
8	All the mandatory documents in terms of section 50 (2) of the Public Procurement Act, 2015 (Act No 15 of 2015) as amended, should be valid at the closing date of the bid or after.		
9	Submit one original and two copies of the bidding document.		
10	The principal business should be in line with the nature of the service required.		
11	Provided x2 reference letters		
	SECTION B: BID FORMS	YES	NO
1	Bid Securing Declaration Form is Duly filled in, duly signed, dated and stamped by an Authorised person and no alterations or amendments has been made to the Bid Securing Declaration Form.		
2	An undertaking on the part of the Bidder that the salaries and wages payable to its personnel in respect of this proposal are compliant to the relevant laws, Remuneration Order, and Award, where applicable and that it will abide to sub-		

## Section VII Special Conditions of Contract 11

	clause 4.6 of the General Conditions of Contract if it is awarded the contract or part thereof; and;		
<b>3</b>	Bid Submission Form (Quotation Letter) is duly filled in, duly signed, and dated and clearly indicating the bid validity period of 60 days		
<b>4</b>	Specifications and Compliance Sheet. duly filled in, duly signed, and dated.		
<b>5</b>	List of Goods and Price Schedule (duly filled in, duly signed, and dated.		
<b>7</b>	Complete all spaces provided and initial each page of the standard bidding.		
	<b>Section C Technical Specification</b>	<b>Yes</b>	<b>No</b>
<b>1</b>	Two (2) reference letters with contact details of the similar goods supplied.		

**All bids that do not comply with the ABOVE eligibility criteria or any other requirement in this document will be disqualified**

## Section VII Special Conditions of Contract 12

### SECTION V: SPECIFICATIONS AND COMPLIANCE SHEET

Procurement Reference Number: **G/RFQ/NSA – 18/2025**

*Bidder should complete columns C and D with the specification of the goods offered. Also state “comply” or “not comply” and give details of any non-compliance/deviation to the specification required. Attach detailed technical literature if required. Authorise the specification offered in the signature block below.*

#### Specifications and Compliance Sheet Authorised By:

Item No	Technical Specification Required	Compliance of Specification Offered	Details of Non-Compliance/ Deviation (if applicable)
A*	B*	C	D
1.	VMware vSphere Standard 8 - 1-Year renewal Prepaid Commit - Per Core		
2	Veeam Data Platform Foundation Universal License. Includes Enterprise Plus Edition features. - 1 Year Renewal Subscription Upfront Billing & Production Support. 70 Instance pack.		
3	Provide detailed quotations for each year. (Three years contract)		

Name:		Signature:	
Position:		Date:	
Authorised for and on behalf of:		Company	

## Section VII Special Conditions of Contract 13

### SECTION VI: GENERAL CONDITIONS OF CONTRACT AND CONTRACT AGREEMENT

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods - Ref. **G/RFQ-GCC** on the website of the Public Entity (*insert website address*) except where modified by the Special Conditions below.

### SECTION VI: CONTRACT AGREEMENT

Any resulting contract shall be placed by means of a Purchase Order/Letter of Acceptance and shall be subject to the General Conditions of Contract (GCC) for the Procurement of Goods except where modified by the Special Conditions below.

### SECTION VIII: SPECIAL CONDITIONS OF CONTRACT

Procurement Reference Number: **G/RFQ/NSA – 18/2025**

The clause numbers given in the first column correspond to the relevant clause number of the GCC.

Subject and GCC clause reference	Special Conditions
<b>Purchaser GCC 1.1(h)</b>	The purchaser is: the <i>Namibia Statistics Agency</i>
<b>Site GCC 1.1(m)</b>	The Site/final destination for delivery of the Goods is NSA head office
<b>Incoterms Edition GCC 4.2(b)</b>	Incoterms shall be governed by the rules prescribed in Incoterms 2010: DDP
<b>Notices GCC 8.1</b>	<p>Any notice shall be sent to the following addresses: Namibia Statistics Agency Attention: Secretary to the Procurement Committee E-mail <a href="mailto:procurement@nsa.org.na">procurement@nsa.org.na</a></p> <p>For the Supplier, the address and contact name shall be: Service Provider: _____ Attention: _____ E-mail: _____</p>

## Section VII Special Conditions of Contract 14

Subject and GCC clause reference	Special Conditions
<b>Disputes</b> <b>GCC 10.2</b>	<p>The rules of procedures for arbitration proceedings pursuant to GCC 10.2 shall be as follows:</p> <p>Following notice of intention to commence arbitration issued by either party an Arbitrator shall be appointed by both parties to the dispute or in any case of disagreement, by an Arbitrator to be appointed by the President of the Law Society of Namibia. The arbitration proceeding shall be held at Windhoek, Namibia. The Arbitrator fees will be borne by the losing party. Any decision of the Arbitrator shall be final and binding to both parties.</p>
<b>Delivery and Documents</b> <b>GCC 13.1</b>	<p>The Goods are to be delivered within 14 days from the date of Purchase Order or Letter of Acceptance.</p> <p>The documents to be furnished by the Supplier are:</p> <ul style="list-style-type: none"> <li>(a) signed delivery note;</li> <li>(b) signed invoice</li> </ul>
<b>Price Adjustment</b> <b>GCC 15.1</b>	<p>The price charged for the Goods supplied, and the related Services performed <b><i>shall not be adjustable</i></b>.</p>
<b>Terms of Payment</b> <b>GCC 16.1</b>	<p>The structure of payments shall be: full payment following delivery of the Supplies and submission of an invoice and the documents listed in clause 13.1</p>
<b>Terms of Payment</b> <b>GCC 16.3</b>	<p>Payments shall be made not later than <b>thirty days after submission</b> of an invoice and its certification by the Purchaser.</p>
<b>Terms of Payment</b> <b>GCC 16.4 (a)</b>	<p>The price <b><i>shall not be adjustable</i></b> to the fluctuation in the rate of exchange.</p>
<b>Payment Period</b> <b>GCC 16.5</b>	<p>The method and conditions of payments to be made to the Supplier under this Contract shall be as follows:</p> <ul style="list-style-type: none"> <li>i) <b>On Acceptance:</b> The Contract Price of goods received shall be paid no later than thirty (30) days of receipt of the Goods upon submission of an invoice (showing Purchaser's name; the Procurement Reference number, description of payment and total amount, signed in original, stamped or sealed with the company stamp/seal) supported by the Acceptance Certificate issued by the Purchaser.</li> <li>ii) An interest rate at the prime rate is payable to the supplier by the purchaser.</li> </ul>
<b>Performance Security</b> <b>GCC 18.1</b>	<p>No performance security is required.</p>
<b>Discharge of Performance Security</b> <b>GCC 18.4</b>	<p>N/A</p>

Section VII Special Conditions of Contract 15

Subject and GCC clause reference	Special Conditions
<b>Packing</b> <b>GCC 23.2</b>	The packing, marking and documentation within and outside the packages shall be: Not Applicable
<b>Insurance</b> <b>GCC 24.1</b>	The insurance coverage shall be in accordance with the DDP Incoterms.
<b>Transportation</b> <b>GCC 25</b>	The Goods shall be delivered: <i>DDP</i>
<b>Inspection and Test</b> <b>GCC 26.1</b>	The inspection and tests shall be in accordance with section 3 of the technical specifications. N/A
<b>Location of Inspection and Tests</b> <b>GCC 26.2</b>	The inspections and tests shall be conducted at: At NSA by the IT team as prescribed in the List of goods and delivery schedule.
<b>Liquidated Damages</b> <b>GCC 27.1</b>	Liquidated damages for the whole contract are <i>prime rate</i> per day. The maximum amount of liquidated damages for the whole contract is <i>10%</i> of the final contract price.
<b>Warranty</b> <b>GCC 28.3</b>	The period of validity of the Warranty shall be: As per the manufacturer's warranty standards. For purposes of the Warranty, the place(s) of final destination(s) shall be: NSA, Windhoek]
<b>Repair and Replacement</b> <b>GCC 28.5</b>	The period for repair or replacement shall be:

## QUOTATION CHECKLIST SCHEDULE

PROCUREMENT REFERENCE NO.: **G/RFQ/NSA – 18/2025**

Description	Attached (please tick if submitted and cross if not)
Quotation Letter on company letter head	
Priced Activity Schedule	
Specification and Compliance Sheet	
Bid securing declaration	
an original or a certified copy of a valid good Standing Tax Certificate	
an original or a certified copy of a valid good Standing Social Security Certificate	
an original or certified copy of a valid a good standing BIPA Certificate	
a certified copy of the valid company Registration Certificate;	
a certified copy of the company shareholder identification Documents	
Have a valid certified copy of the Affirmative Action Compliance Certificate, proof from the Employment Equity Commissioner that the bidder is not a relevant employer, or exemption issued in terms of Section 42 of the Affirmative Action Act, 1998	
All the mandatory documents in terms of section 50(2) of the Public Procurement Act, 2015 (Act No 15 of 2015) as amended, should be valid at the closing date of the bid or after.	
The principal business should be in line with the nature of the service required.	
Brochure with colour pictures and specifications of quoted items	
Complete all spaces provided and initial each page of the standard bidding.	
Submit one original and two copies of the bidding document.	
Submit x2 reference letters for similar work done on the letter head of the client	

**Disclaimer:** The list defined above is meant to assist the Bidder in submitting the relevant documents and shall not be a ground for the bidder to justify its non-submission of major documents for its quotation to be responsive. The onus remains on the Bidder to ascertain that it has submitted all the documents that have been requested and are needed for its submission to be complete and responsive.

